IT IS THE VENDOR'S RESPONSIBILITY TO CHECK FOR ADDENDUMS PRIOR TO SUBMITTING PROPOSALS

REQUEST FOR PROPOSALS SPECIFICATION NO. 03-103

The City of Lincoln, Nebraska intends to enter into a contract and invites you to submit a sealed proposal for:

FOUNTAIN SOFT DRINK SERVICES AND

SOFT DRINK VENDING SERVICES FOR

PARKS & RECREATION DEPARTMENT

Sealed proposals will be received by the City of Lincoln, Nebraska on or before 12:00 noon Wednesday, April 16, 2003 in the office of the Purchasing Agent, 440 South 8th Street, Suite 200, K Street Complex, Lincoln, Nebraska 68508. Proposals will be publicly opened, reading only the name of the firms, in the Conference Room.

Submitters should take caution if U.S. mail or mail delivery services are used for the submission of proposals. Mailing should be made in sufficient time for proposals to arrive in the Purchasing Division, prior to the time and date specified above.

REQUEST FOR PROPOSAL

FOR

FOUNTAIN SOFT DRINK SERVICES

AND

SOFT DRINK VENDING SERVICES

1. SCOPE OF PROJECT

- 1.1 The City of Lincoln Parks and Recreation Department, hereinafter called City, invite sealed proposals from interested national soft drink companies for providing the soft drink services as described herein.
- 1.2 **PART A:** Fountain soft drink equipment and supplies at Star City Shores Aquatic Center, and Woods Pool concession operations.
- 1.3 **PART B:** Soft drink vending machine services at various Parks and Recreation locations.
- 1.4 <u>PART C:</u> Promotional and sponsorships of various Parks and Recreation programs and activities.
- 1.5 Attached are the reports for usages for the last three (3) years, per location.

2. TERMS AND CONDITIONS

- 2.1 The City desires to retain one (1) nationally recognized soft drink distributor to provide Part A, Part B, and Part C services for the term of the agreement.
- 2.2 The term of agreement shall be one (1) year beginning on or before June 1, 2003 through May 31, 2004 with options to renew for three (3) additional one (1) year terms.
- 2.3 The agreement shall not be assigned by contractor except upon the express written permission of the City.
- 2.4 The agreement may be terminated at any time by either party hereto upon thirty (30) calendar days written notice.

3. AGREEMENT AND INSURANCE

- 3.1 Within fourteen (14) calendar days after notification of award, the contractor must execute a written agreement between the contractor and the City.
- 3.2 Also within such time period, the contractor must furnish with the agreement a certificate of insurance in accordance with the requirements specified below.
 - 3.2.1 Contractor shall provide general liability insurance in the minimum amount of \$2,000,000.00 combined single limit for products liability insurance, property damage insurance and personal injury insurance.
 - 3.2.2 Contractor shall name the City as additional insured as pertains to the performance of this agreement.
 - 3.2.3 The insurance policies shall insure the City from any and all demands, claims, causes of action at law or in equity resulting from the performance of these services.
 - 3.2.4 Contractor agrees to indemnify and save harmless the City from any and all demands, claims, causes of action at law or in equity arising out of the performance of these services.
 - 3.2.5 Contractor shall provide Worker's Compensation Insurance for any employees of the Contractor who perform any work under this agreement.

- 3.2.6 All certificates of insurance shall be filed with the City on the standard ACORD CERTIFICATE OF INSURANCE form showing the specific limits of insurance coverage required, and showing the City as an additional insured as pertains to the performance of services under the agreement.
- 3.2.7 Such certificate of insurance shall specifically state that insurance policies are to be endorsed to require the insurer to provide the City thirty (30) days notice of cancellation, non-renewal or any material reduction of insurance coverage.

4. REQUIREMENTS FOR PART A: FOUNTAIN SOFT DRINK EQUIPMENT AND SUPPLIES AT STAR CITY SHORES AQUATIC CENTER

- 4.1 Dispensing equipment to be supplied by contractor at no cost to the City:
 - 4.1.1 Two (2) eight (8) head fountain dispenser
 - 4.1.2 Metered flow, automatic valve
 - 4.1.4 CO2 dispenser, plus large single cylinder tank at concession building.
- 4.2 Products to be purchased from contractor by City:
 - 4.2.1 Full-line soft drink syrups, fruit drink syrups, iced tea, etc., packaged in standard size bags/box containers.
 - 4.2.2 Wax-coated paper cups: 12 oz., 16 oz, and 20 oz.
 - 4.2.3 Lids sized appropriate for cups.
 - 4.2.4 CO_2 refills
 - 4.2.5 Cylinder deposit, if required.
- 4.3 Delivery requirements:
 - 4.3.1 Contractor shall be responsible for re-stocking items before noon of each day for delivery.
 - 4.3.2 Contractor must be able to make additional deliveries on an as-needed basis within twenty-four (24) hours of notification by City.
 - 4.3.3 No out-dated products will be accepted.
 - 4.3.4 Spoiled/damaged products will be returned for full credit.

5. REQUIREMENTS FOR PART B: SOFT DRINK VENDING SERVICES AT VARIOUS PARKS AND RECREATION LOCATIONS

- 5.1 Equipment Specifications:
 - 5.1.1 Soft drink vending machines shall dispense not less than five (5) selections, one of which shall be a major brand such as "Coca-Cola, "Pepsi-Cola", "Seven-Up", or "RC Cola".
 - 5.1.2 Machines shall have a capacity of not less than four hundred (400) 12 oz. soft drink cans or three hundred (300) 20 oz. plastic twist-cap bottles.
 - 5.1.3 Machines shall be self-contained.
 - 5.1.4 Machines installed at recreation centers and swimming pools shall be equipped with dollar bill changers.
 - 5.1.5 City will furnish all electricity used for these operations.
 - 5.1.6 Contractor shall furnish all materials, supplies and labor required in the operation of the agreement at his own expense.
- 5.2 Soft drink vending machines shall be provided by the contractor at the following locations:

| LOCATION | ADDRESS | # MACHINES |
|----------------------------|-----------------------|------------|
| | | |
| "F" Street Center | 1225 "F" Street | 2 |
| Easterday Center | 6130 Adams Street | 1 |
| Air Park West Center | 3720 N.W. 46th Street | 2 |
| Auld Recreation Center | 3140 Sumner Street | 1 |
| Irving Recreation Center | 2010 Van Dorn Street | 2 |
| Calvert Recreation Center | 4500 Stockwell Street | 2 |
| Belmont Recreation Center | 14th & Judson | 2 |
| Parks & Rec. Admin. Office | 2740 "A" Street | 1 |
| Central District Shop | 244 S 21 | 1 |
| Carpentry Maintenance Shop | 240 S 21 | 1 |
| South District Shop | 6400 Normal Blvd. | 1 |
| Southwest District Shop | 3201 S Coddington | 1 |
| Indoor Playground | 1300 S 27 | 1 |
| Northeast District Shop | 5045 Colby | 1 |
| Northwest District Shop | 3130 N 5 | 1 |
| Highlands Golf Maint. Shop | 5501 NW 12 | 1 |
| Holmes Golf Maint. Shop | 6300 Pioneers Blvd. | 1 |
| Mahoney Golf Maint. Shop | 7900 Adams St. | 1 |
| Pioneers Golf Maint. Shop | Pioneers Park | 1 |

5.2.2 Locations listed below shall require machines from May 15 through August 31 of each year:

| LOCATION | ADDRESS | # MACHINES | | |
|----------------------------|------------------------------|------------|--|--|
| | | | | |
| Meadow Hts Centennial Pool | 900 W Avon Lane | 1 | | |
| Irvingdale Pool | 19th and Van Dorn Sts. | 1 | | |
| Ballard Pool | 3901 N. 66 th St. | 1 | | |
| Belmont Pool | 12th and Manatt Sts. | 1 | | |
| Eden Pool | 46th & Antelope Creek Rd. | 1 | | |
| Highlands Pool | 5503 NW 12 th St. | 2 | | |
| University Place Pool | 4900 Lexington St. | 2 | | |
| Arnold Heights Pool | 4000 N.W. 46th Street | 1 | | |
| Kuklin (Antelope) Pool | 2300 N St. | 1 | | |
| Woods Pool Bath House | 33rd and J Sts. | 2 | | |
| Star City Shores | 4375 S. 33 rd Ct. | 2 | | |

5.2.3 Locations listed below shall require machines from May 1 through October 1 of each year:

| LOCATION | ADDRESS | # MACHINES |
|--------------------------|---------------------------------------|------------|
| Densmore Park | 6601 So. 14th | 1 |
| Holmes Park Softball | S. 70^{th} & Holmes Park Rd. | 2 |
| Pioneers Park Concession | Pioneers Park | 2 |
| Sawyer Snell Softball | 1 st and South St. | 1 |
| Bethany Park | 65 th and Vine | 1 |
| Lewis Softball Complex | 244 So. 21 st St. | 2 |
| Ballard Field | 3901 N. 66 th St. | 1 |

- 5.3 Servicing of machines with soft drinks and related equipment repair service shall be of the same quality offered to the retail segment of trade.
 - 5.3.1 Machines damaged by vandalism, accident, or natural occurrences shall be replaced at contractor's expense within twenty-four (24) hours of notification.
 - 5.4 Hours of operation shall be those during which the facilities are open to the public.
 - 5.4.1 In the event there are private parties after normal closing hours in the evening, the contractor shall be required to service the machines at the request of the respective pool or recreation center supervisor.
 - 5.5 Machines shall be located within or about the specified building at the direction of the supervisor in charge of the facility.
 - 5.5.1 All machines must be anchored to prevent tipping.
 - 5.5.2 Machines located at swimming pools may be stored inside or outside, depending on the facilities.
 - 5.6 Contractor shall provide soft drink vending services strictly in compliance with all the ordinances of the City and laws of the State of Nebraska, now and hereafter in effect during the term of this agreement.
 - 5.7 Bidders shall indicate of the attached proposal form the percentage of gross revenue derived from such soft drink vending services to be paid to the City.
 - 5.7.1 Calculations shall be based on gross revenue receipts prior to payment of sales tax.
 - 5.8 Payments shall be made to the City monthly, on or before the fifteenth (15th) day of each month for the preceding calendar month.
 - 5.8.1 Any balance remaining unpaid upon termination of this agreement shall be paid within fifteen (15) days after date of such termination.
 - 5.8.2 An additional ten (10%) percent per month late fee will be applied to any late payments not received by the fifteenth (15th) day of any month.
 - 5.8.3 Monthly payments shall be delivered to Parks and Recreation Department, 2740 A St., Lincoln, NE.
 - 5.8.4 Monthly payments can be made as one lump sum covering all locations.
 - 5.8.4.1 Such lump sum payments must be accompanied by a statement showing gross revenue of each location.
 - 5.8.5 The City may inspect the financial records of the contractor as pertains to this agreement at any time.
 - 5.8.6 Successful firm shall supply on and annual basis a report per location showing gross sales .

FOR PART C: PROMOTIONAL AND SPONSORSHIPS OF VARIOUS PARKS & RECREATION PROGRAMS AND ACTIVITIES

- 6.1 The Parks and Recreation Department conducts the following special events and programs for which promotional assistance and co-sponsorship by the proposer is desired:
 - 6.1.1 Six (6) Night Splash pool parties.
 - 6.1.2 Two (2) special events for season opening at Star City Shores.
 - 6.1.3 Special Events At Highlands, University Place and Star city Shores pools
 - 6.1.4 750 games per season at Densmore Park (scoreboard).

- 6.2 Promotional and co-sponsorship items suggested by the Parks and Recreation Department are as follows:
 - 6.2.1 Promotional assistance:
 - 6.2.1.1 Free soft drink products.
 - 6.2.1.2 Free T-shirts and sweatshirts
 - 6.2.1.3 Toys and gadgets
 - 6.2.1.4 Sporting goods equipment.
 - 6.2.2 Promotional equipment or supplies, such as:
 - 6.2.2.1 Menu boards.
 - 6.2.2.2 Clocks for swimming pools.
 - 6.2.2.3 Logoed rainwear for use by pool staff
 - 6.2.2.4 Logoed umbrellas
 - 6.2.3 Co-sponsorship of Parks & Recreation special events with various radio and television stations throughout the swim season:
 - 6.2.3.1 Radio spots.
 - 6.2.3.2 Television spots.
 - 6.2.3.3 Supermarket spots.
 - 6.2.3.4 Billboards
 - 6.2.3.5 Can panels
 - 6.2.3.6 Printed posters as flyers for special events.
 - 6.2.4 Any other considerations as suggested by proposer.
 - 6.2.4.1 Full sponsorship of the Fourth of July Fireworks.

| YVAGMC | NAME | |
|--------|------|--|

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PROPOSAL SPECIFICATION NO. 03-103

OPENING TIME: 12:00 NOON

DATE: Wednesday, April 16, 2003

The undersigned Submitter, having full knowledge of the requirements of the City of Lincoln for the below listed items and the contract documents (which include Request for Proposal, Instructions, this Proposal, Specifications, Contract, and any and all addenda) and all other conditions of the Proposal, agrees to enter into a Contract with the City for the below listed items and services for the performance of this Specification, complete in every respect, in strict accordance with the Contract Documents, and for the fees listed below:

THE REQUIREMENTS FOR:

FOUNTAIN SOFT DRINK SERVICES AND SOFT DRINK VENDING SERVICES FOR

PARKS & RECREATION DEPARTMENT

| CATEGORY | | UNI | T PRICE | | | | |
|----------|----------|--------------|---------------------|--------------|--------------|----|------|
| | | | | | | | |
| PART A | FOUNTAIN | SOFT DRINK | SERVICES, | EQUIPMENT | AND SUPPLIES | | |
| | 1. LIST | FULL-LINE OF | DRINKS: | | | | |
| | 1.1 | SOFT DRINK | SYRUPS: | | | | |
| | | PRODUCT | BOX | SIZE | GAL. | \$ | GAL. |
| | | PRODUCT | BOX | SIZE | GAL. | | GAL. |
| | | PRODUCT | BOX | SIZE | GAL. | | GAL. |
| | | PRODUCT | BOX | SIZE | GAL. | | GAL |
| | 1.2 | FRUIT DRINK | s: | | | | |
| | | PRODUCT | BOX S | SIZE | GAL. | \$ | GAL. |
| | | PRODUCT | BOX S | SIZE | GAL. | | GAL. |
| | | PRODUCT | BOX S | SIZE | GAL. | | GAL. |
| | | PRODUCT | BOX S | SIZE | GAL. | | GAL |
| | 1.3 | OTHER DRINK | S (ICED TE <i>I</i> | A MIX, ETC.) | | | |
| | | PRODUCT | BOX S | SIZE | GAL. | \$ | GAL. |
| | | PRODUCT | BOX S | SIZE | GAL. | | GAL. |
| | | PRODUCT | BOX S | SIZE | GAL. | | GAL. |

PRODUCT____BOX SIZE___GAL.

| CATEGORY | | ITEM DESCRIPTION | UNIT PRICE |
|------------------|--------|-----------------------------------|---------------------------|
| PART A CONTINUED | 2. WA | X-COATED PAPER CUPS: | |
| | 2.1 | 12 0Z. SIZE - CASE COUNTCUP | PS \$CS |
| | 2.2 | 16 OZ. SIZE - CASE COUNTCUI | CS |
| | 2.3 | 20 OZ SIZE - CASE COUNTCT | JPSCS |
| | 3. CU | TP LIDS: | |
| | 3.1 | FOR 12 OZ CUPS - CASE COUNTEA | \$CS |
| | 3.2 | FOR 16 OZ CUPS - CASE COUNTEA | CS |
| | 3.3 | FOR 20 OZ CUPS - CASE COUNTEA | CS |
| | 4. CO | 2 REFILLS | \$EA |
| | 5. CY | LINDER DEPOSIT | \$ |
| PART B | SOFT D | PRINK VENDING SERVICES | _ % GROSS REVENUE |
| | 1. | 12 OZ. CANS, \$.50 VEND PRICE | % |
| | 2. | 20 OZ. BOTTLES, \$1.00 VEND PRICE | |
| PART C | PROMOT | IONAL AND SPONSORSHIPS | ESTIMATED MONETARY VALUE |
| | 1. | PROMOTIONAL ASSISTANCE | \$ |
| | 2. | PROMOTIONAL EQUIPMENT & SUPPLIES | \$ |
| | 3. | CO-SPONSORSHIP OF SPECIAL EVENTS | \$ |
| | 4. | OTHER CONSIDERATIONS | \$ |

The undersigned represents and warrants that he/she has full and complete authority to submit this proposal to the City, and to enter into a contract if this proposal is accepted.

NOTE

RETURN SIX (6) COPIES OF YOUR RESPONSE TO THIS RFP AND SUPPORTING MATERIALS IN A SEALED ENVELOPE.

MARK OUTSIDE OF ENVELOPE: SEALED PROPOSAL FOR SOFT DRINKS

| Company Name | | | By (Signature) | _ |
|-------------------|------------|-----|-----------------|---|
| Street Address of | r P.O. Box | | By (Print Name) | _ |
| City | State | Zip | Title | |
| Telephone Number | | | | |

Charles and a control

\$ 8.30 numbers rounded up

| <u>DATE</u> ADMINISTRATION (| <u>CASES</u> OFFICE | AMOUNT | <u>DATE</u> AIRPARK REC | CASES | AMOUNT | <u>DATE</u> AULD REC | CASES | AMOUNT |
|---------------------------------|------------------------|---------------|----------------------------|--------------|-----------------|------------------------------|-------|----------------|
| 3/19/2002 | 5 | \$38.33 | 3/19/2002 | 31 | \$260.16 | 3/19/2002 | 16 | \$113.12 |
| 4/25/2002 | 4 | \$30.80 | 4/25/2002 | 36 | \$300.29 | 4/25/2002 | 17 | \$137.39 |
| 5/22/2002 | 5 | \$44.01 | 5/22/2002 | 17 | \$141.89 | 5/22/2002 | 20 | \$165.22 |
| 6/30/2002 | 4 | \$29.96 | 6/30/2002 | 17 | \$139.01 | 6/30/2002 | 22 | \$182.67 |
| 7/31/2002 | 8 | \$63.00 | 7/31/2002 | 45 | \$361.78 | 7/31/2002 | 35 | \$286.93 |
| 8/31/2002 | 3 | \$28.42 | 8/31/2002 | 20 | \$167.34 | 8/31/2002 | 20 | \$168.98 |
| 9/30/2002 | 6 | \$50.90 | 9/30/2002 | 4 | \$37.21 | 9/30/2002 | 21 | \$175.10 |
| 10/30/2002 | 4 | \$33.60 | 10/30/2002 | 13 | \$111.18 | 10/30/2002 | 18 18 | \$150.05 |
| 11/30/2002 | 2 | \$20.58 | 11/30/2002 | 15 | \$122.58 | 11/30/2002 | 26 | \$211.90 |
| DATE BELMONT REC | CASES | AMOUNT | <u>DATE</u> CALVERT REC | <u>CASES</u> | <u>AMOUNT</u> | <u>DATE</u> EASTERDAY REG | CASES | AMOUNT |
| 3/19/2002 | 53 | \$441.59 | 3/19/2002 | 52 | \$429.40 | 3/19/2002 | 22 | \$179.98 |
| 4/25/2002 | 53 | \$442.60 | 4/25/2002 | 45 | \$370.88 | 4/25/2002 | 23 | \$194.04 |
| 5/22/2002 | 70 | \$576.24 | 5/22/2002 | 35 | \$287.30 | 5/22/2002 | 44 | \$365.14 |
| 6/30/2002 | 45 | \$376.48 | 6/30/2002 | 62 | \$512.38 | 6/30/2002 | 25 | \$204.03 |
| 7/31/2002 | 60 | \$495.89 | 7/31/2002 | 20 | \$160.69 | 7/31/2002 | 15 | \$124.34 |
| 8/31/2002 | 115 | \$952.45 | 8/31/2002 | 38 | \$314.49 | 8/31/2002 | 4 | \$29.73 |
| 9/30/2002 | 45 | \$374.52 | 9/30/2002 | 26 | \$215.01 | 9/30/2002 | 20 | \$168.39 |
| 10/30/2002 | 58 | \$481.45 | 10/30/2002 | 31 | \$253.93 | 10/30/2002 | 16 | \$129.05 |
| 11/30/2002 | 57 | \$475.15 | 11/30/2002 | 21 | \$178.02 | 11/30/2002 | 33 | \$271.54 |
| | 0.1050 | | | | | | | |
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| 3/19/2002 | . 10 | \$79.57 | 3/19/2002 | 28 | \$231.36 | 3/19/2002 | 48 | \$393.79 |
| 4/25/2002 | 10 | \$79.74 | 4/25/2002 | 29 | \$237.74 | 4/25/2002 | 49 | \$409.30 |
| 5/22/2002 | 15 | \$122.24 | 5/22/2002 | 24 | \$195.65 | 5/22/2002 | 59 | \$490.92 |
| 6/30/2002 | 53 | \$441.05 | 6/30/2002 | 9 | \$74.62 | 6/30/2002 | 32 | \$268.23 |
| 7/31/2002 | 70 | \$578.28 | 7/31/2002 | 28 | \$233.43 | 7/31/2002 | 92 | \$766.25 |
| 8/31/2002 | 61 | \$506.29 | 8/31/2002 | 8 | \$65.20 | 8/31/2002 | 40 | \$334.90 |
| 9/30/2002 | 53 | \$438.14 | 9/30/2002 | 4 | \$37.26 | 9/30/2002 | 55 | \$454.21 |
| 10/30/2002 | . 48 | \$398.03 | 10/30/2002 | 23 | \$188.97 | 10/30/2002 | 56 | \$466.14 |
| 11/30/2002 | 53 | \$436.12 | 11/30/2002 | 18 | \$153.18 | 11/30/2002 | 36 | \$301.24 |

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| 3/19/2002 | 2 | \$16.24 | | CARPENTE | KY SHUP | | \$50.70 | SE DISTRICT | | ^ | #04.50 | | |
| 4/25/2002 | 2 | \$10.24 \$12.68 | | 3/19/2002 | | 7 | \$59.78 | 3/19/2002 | | 3 | \$24.50 | | |
| 5/22/2002 | 3 | | | 4/25/2002 | _ | 8 | \$68.51 | 4/25/2002 | | 4 | \$36.09 | | |
| 6/30/2002 | | \$21.89 | | 5/22/2002 | | 10 | \$80.64 | 5/22/2002 | | 3 | \$26.49 | | |
| | 3 | \$23.38 | | 6/30/2002 | | 11 | \$92.96 | 6/30/2002 | | 4 | \$35.42 | | |
| 7/31/2002 | 9 | \$72.10 | | 7/31/2002 | | 21 | \$177.90 | 7/31/2002 | | 5 | \$38.69 | | |
| 8/31/2002 | 6 | \$48.72 | | 8/31/2002 | | 5 | \$38.69 | 8/31/2002 | | 7 | \$55.77 | | |
| 9/30/2002 | 5 | \$45.08 | | 9/30/2002 | | 6 | \$48.11 | 9/30/2002 | | 6 | \$50.60 | | |
| 10/30/2002 | 9 | \$75.88 | | 10/30/2002 | | 5 | \$42.47 | 10/30/2002 | <u>5</u> | 5 | \$42.47 | | |
| 11/30/2002 | | | | 11/30/2002 | | | | 11/30/2002 | | 5 | \$40.89 | | |
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| 5/22/2002 | | | ; | 5/22/2002 | | | | 5/22/2002 | | 7 | \$54.19 | | |
| 6/30/2002 | 82 | \$683.03 | | 6/30/2002 | | 2 | \$18.36 | 6/30/2002 | 2 | 21 | \$175.72 | | |
| 7/31/2002 | 13 | \$105.16 | | 7/31/2002 | | 2 | \$18.90 | 7/31/2002 | | 21 | \$175.72 | | |
| 8/31/2002 | 28 | \$230.50 | | 8/31/2002 | | 2 | \$16.50 | 8/31/2002 | | 21 | \$175.72 | | |
| 9/30/2002 | 24.24 | \$201.20 | | 9/30/2002 | | | \$12.90 | 9/30/2002 | | 21 | \$175.72 | | |
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| 3/19/2002 | 2 | \$20.16 | · | 3/19/2002 | | 7 | \$54.18 | 3/19/2002 | | | | | |
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| 6/30/2002 | 6 | \$45.97 | | 6/30/2002 | | 7 | \$55.86 | 6/30/2002 | | 5 | \$43.96 | | |
| 7/31/2002 | 3 | \$28.98 | • | 7/31/2002 | | 5 | \$38.50 | 7/31/2002 | | 5 | \$34.18 | | |
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| <u>DATE</u> <u>CASES</u> SW DISTRICT | AMOUNT | <u>DATE</u> <u>CASES</u> HIGHLANDS GOLF | AMOUNT | <u>DATE</u> IOLMES BALLFIELD | CASES | <u>AMOUNT</u> | |
|-----------------------------------------|----------|--------------------------------------------|------------------------------------------------|---------------------------------|-------|---------------|-----------------------------------------|
| 3/19/2002 | | 3/19/2002 | : W.B. | 3/19/2002 | 7 | \$54.79 | |
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| 5/22/2002 6 | \$50.12 | 5/22/2002 | \$64.45 | 5/22/2002 | | | • |
| 6/30/2002 6 | \$52.32 | 6/30/2002 | \$102.00 | 6/30/2002 | 38 | \$308.30 | |
| 7/31/2002 11 | \$91.22 | 7/31/2002 | \$89.99 | 7/31/2002 | 49 | \$406.01 | |
| 8/31/2002 15 | \$126.86 | 8/31/2002 | \$61.79 | 8/31/2002 | 12 | \$102.95 | |
| 9/30/2002 16 | \$128.87 | 9/30/2002 | \$68.60 | 9/30/2002 | 18 | \$148.14 | Pools |
| 10/30/2002 12 | \$101.30 | 10/30/2002 | \$28.28 | 10/30/2002 | | • | |
| 11/30/2002 32 | \$263.45 | 11/30/2002 | • | 11/30/2002 | | | revenue |
| <u>DATE</u> <u>CASE</u> S | AMOUNT | DATE | ******* | | | | Pools revenue only gune- sept. |
| MOPAC TRAIL | AMOUNT | DATE CASES ANTELOPE PARK | AMOUNT | DATE DETLIANIX | CASES | AMOUNT | 10 a t |
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| 4/25/2002 | | 4/25/2002 | | 4/25/2002 | | | |
| 5/22/2002 | | 5/22/2002 | | 5/22/2002 | | | |
| 6/30/2002 7 | \$54.57 | 6/30/2002 55 | \$455.78 | 6/30/2002 | 43 | \$360.60 | |
| 7/31/2002 26 | | 7/31/2002 57 | \$475.04 | 7/31/2002 | 62 | \$517.55 | |
| 8/31/2002 20 | | 8/31/2002 54 | \$450.81 | 8/31/2002 | 11 | \$93.04 | |
| 9/30/2002 10 | , | 9/30/2002 37 | \$308.10 | 9/30/2002 | 12 | \$95.50 | |
| 10/30/2002 | • | 10/30/2002 14 | \$117.71 | 10/30/2002 | | Ψοσ.σσ | |
| 11/30/2002 | | 11/30/2002 | * • • • • • • • • • • • • • • • • • • • | 11/30/2002 | | | |
| | | 1 1/00/2002 | | 1170072002 | | | |
| DATE CASES | AMOUNT | DATE CASES | AMOUNT | DATE | CASES | AMOUNT | |
| BALLARD PARK | | HIGHLANDS POOL | | BALLARD POOL | | | |
| 3/19/2002 | | 3/19/2002 | | 3/19/2002 | Tec | | |
| 4/25/2002 | | 4/25/2002 | | 4/25/2002 | | | |
| 5/22/2002 | | 5/22/2002 | | 5/22/2002 | | | |
| 6/30/2002 23 | \$193.95 | | \$1,032.73 | 6/30/2002 | 43 | \$360.60 | |
| 7/31/2002 8 | | | \$1,118.41 | 7/31/2002 | 62 | \$517.55 | |
| 8/31/2002 | • | 8/31/2002 27 | \$226.32 | 8/31/2002 | 11 | \$93.04 | |
| 9/30/2002 | | 9/30/2002 38 | \$312.92 | 9/30/2002 | 12 | \$95.50 | |
| 10/30/2002 | | 10/30/2002 | ÷ - · | 10/30/2002 | 12 | +00.00 | |
| 11/30/2002 | | 11/30/2002 | | 11/30/2002 | | | |
| | | , | | /00/2002 | | | |

| DATE CASES AMOUNT ARNOLD HGHTS POOL 3/19/2002 4/25/2002 5/22/2002 6/30/2002 7/31/2002 51 \$425.68 8/31/2002 34 \$283.80 9/30/2002 7 \$54.65 10/30/2002 11/30/2002 | 3/19/2002 4/25/2002 5/22/2002 | DATE IRVINGDALE POOL 3/19/2002 4/25/2002 5/22/2002 5/22/2002 6/30/2002 7/31/2002 8/31/2002 9/30/2002 10/30/2003 11/30/2002 | 88 \$733.94 113 \$940.91 41 \$336.89 12 \$103.04 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------|
| DATE CASES AMOUNT BELMONT POOL 3/19/2002 4/25/2002 5/22/2002 6/30/2002 5/3 \$443.24 7/31/2002 18 \$150.92 8/31/2002 7 \$58.71 9/30/2002 10/30/2002 11/30/2002 | DATE CASES AMOUNT MEADOW HEIGHTS* 3/19/2002 4/25/2002 5/22/2002 6/30/2002 27 \$223.49 7/31/2002 29 \$238.47 8/31/2002 17 \$140.05 9/30/2002 17 \$140.59 10/30/2002 11/30/2002 | DATE EDEN POOL 3/19/2002 4/25/2002 5/22/2002 6/30/2002 7/31/2002 8/31/2002 9/30/2002 10/30/2002 11/30/2002 | CASES AMOUNT 43 \$360.60 91 \$754.66 25 \$210.16 21 \$177.10 |
| DATE CASES AMOUNT KUKLIN POOL 3/19/2002 4/25/2002 5/22/2002 6/30/2002 7/31/2002 155 \$1,285.70 - may - 7/31/2002 12 \$102.28 9/30/2002 10/30/2002 11/30/2002 | DATE CASES AMOUNT LEWIS FIELDS 3/19/2002 4/25/2002 5/22/2002 6/30/2002 7/31/2002 8/31/2002 9/30/2002 10/30/2002 11/30/2002 4 \$31.85 | DATE UNI-POOL 3/19/2002 4/25/2002 5/22/2002 6/30/2002 7/31/2002 8/31/2002 9/30/2002 10/30/2002 11/30/2002 | CASES AMOUNT John Propert |

3 , 4

Jepsi 2001

| DATE | CASES | AMOUNT | DATE | CASES | AMOUNT | DATE | CASES | AMOUNT |
|----------|--------------|----------------------|----------------|----------|----------------------|----------------|----------|---------------------|
| 01/01 | RATION OFFIC | | AIRPARK F | | # 440.00 | AULD REC | 00 | # 400.04 |
| 01/01 | 74 50 | \$353.92 | 01/01 | 32 | \$149.99 | 01/01 | 22 | \$106.84 |
| 02/01 | 58 50 | \$276.33 | 02/01 | 90 | \$427.32 | 02/01 | 24 | \$113.39 |
| 03/01 | 56 56 | \$208.28 \$267.07 | 03/01 04/01 | 84 | \$397.90 | 03/01 | 27 | \$129.92 |
| 05/01 | 83 | \$267.07 \$394.30 | 04/01 | 68 | \$322.47 | 04/01 | 34 | \$161.98 |
| 06/01 | 129 | \$615.16 | 06/01 | 54 24 | \$258.96 \$114.29 | 05/01 06/01 | 42 17 | \$198.52 \$81.62 |
| 07/01 | 327 | \$1,554.61 | 07/01 | | | 07/01 | 35 | \$167.55 |
| 08/01 | 354 | | | 47 | \$225.39 | | | |
| 09/01 | 326 | \$1,686.50 | 08/01 | 27 | \$130.73 | 08/01 | 48 | \$227.80 |
| 10/01 | 160 | \$1,551.87 | 09/01 | 30 | \$143.41 | 09/01 | 31 | \$148.17 |
| 11/01 | 193 | \$762.12 | 10/01 | 20 | \$96.45 | 10/01 | 29 | \$139.46 |
| 12/01 | | \$916.41 | 11/01 | 19 | \$91.50 | 11/01 | 40 | \$189.98 |
| | 8 | \$36.57 | 12/01 | 18 | \$88.00 | 12/01 | 17 | \$81.62 |
| DATE | CASES | <u>AMOUNT</u> | DATE | CASES | <u>AMOUNT</u> | DATE | CASES | AMOUNT |
| BELMONT | | # 44440 | CALVERT I | | 4050.07 | EASTERDAY REC | | # 400.04 |
| 01/01 | 87 | \$414.19 | 01/01 | 74 | \$259.07 | 01/01 | 29 | \$139.21 |
| 02/01 | 146 | \$696.89 | 02/01 | 109 | \$519.61 | 02/01 | 71 | \$336.16 |
| 03/01 | 125 | \$594.86 | 03/01 | 72 | \$340.59 | 03/01 | 47 | \$224.05 |
| 04/01 | 40 | \$190.94 | 04/01 | 21 | \$100.00 | 04/01 | 52 | \$248.72 |
| 05/01 | 97 | \$462.04 | 05/01 | 73 | \$349.42 | 05/01 | 41 | \$195.07 |
| 06/01 | 135 | \$641.00 | 06/01 | 65 | \$307.82 | 06/01 | 61 | \$292.71 |
| 07/01 | 77 | \$364.82 | 07/01 | 81 | \$383.31 | 07/01 | 34 | \$161.78 |
| 08/01 | 65 | \$308.27 | 08/01 | 60 | \$284.95 | 08/01 | 40 | \$188.27 |
| 09/01 | 82 | \$392.49 | 09/01 | 43 | \$205.26 | 09/01 | 49 | \$232.20 |
| 10/01 | 22 | \$103.79 | 10/01 | 71 | \$337.06 | 10/01 | 35 | \$164.55 |
| 11/01 | 85 | \$405.30 | 11/01 | 16 | \$77.82 | 11/01 | 38 | \$180.68 |
| 12/01 | 23 | \$110.69 | 12/01 | 15 | \$70.34 | 12/01 | 32 | \$153.53 |
| | CASES | <u>AMOUNT</u> | DATE | CASES | <u>AMOUNT</u> | DATE | CASES | AMOUNT |
| F STREET | | | INDOOR P | LYGRD | | IRVING REC | | |
| 01/01 | . 18 | \$85.90 | 01/01 | . 37 | \$174.77 | 01/01 | 64 | \$302.58 |
| 02/01 | 21 | \$99.37 | 02/01 | 56 | \$264.41 | 02/01 | 23 | \$110.00 |
| 03/01 | 24 | \$115.94 | 03/01 | 42 | \$200.75 | 03/01 | 69 | \$329.84 |
| 04/01 | 19 | \$91.00 | 04/01 | 43 | \$204.41 | 04/01 | 71 | \$337.70 |
| 05/01 | 11 | \$53.73 | 05/01 | 27 | \$126.26 | 05/01 | 66 | \$314.50 |
| 06/01 | 28 | \$134.74 | 06/01 | 35 | \$168.58 | 06/01 | 68 | \$324.12 |

07/01 38 \$181.69 07/01 \$110.12 \$542.26 23 07/01 114 08/01 32 \$152.46 08/01 42 \$197.61 72 \$342.77 08/01 09/01 23 \$109.05 09/01 25 \$118.44 09/01 82 \$390.95 10/01 24 \$112.18 10/01 28 \$132.46 10/01 99 \$469.13 11/01 20 \$94.61 11/01 30 \$142.56 \$372.91 11/01 78 12/01 19 \$90.16 12/01 32 \$153.18 12/01 93 \$440.97

Pepai 2001

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CASES AMOUNT SE DISTRICT

ADMIN W/ADMIN
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DOZO1 W/ADMIN W/ADMIN
DOZO1 W/ADMIN W/ADMIN

| <u>DATE</u> | <u>CASES</u> L DISTRICT | AMOUNT | DATE | CASES | <u>AMOUNT</u> | DATE | CASES | AMOUNT |
|-------------|----------------------------|---------|----------------|--------------------|----------------|----------------|--------------------|--------------------|
| 01/01 | | W/ADMIN | CARPENTE | | VALUA PORALINI | SE DISTRICT | LATE A TORALDI | VALLA PORALNI |
| 01/01 | | W/ADMIN | 01/01 02/01 | W/ADMIN W/ADMIN | | 01/01 02/01 | W/ADMIN W/ADMIN | W/ADMIN W/ADMIN |
| 03/01 | W/ADMIN | | 03/01 | W/ADMIN | | 03/01 | W/ADMIN | W/ADMIN |
| 04/01 | W/ADMIN | | 04/01 | W/ADMIN | | 04/01 | W/ADMIN | W/ADMIN |
| 05/01 | | W/ADMIN | 05/01 | W/ADMIN | | 05/01 | W/ADMIN | W/ADMIN |
| 06/01 | W/ADMIN | | 06/01 | W/ADMIN | | 06/01 | W/ADMIN | W/ADMIN |
| 07/01 | W/ADMIN | | 07/01 | W/ADMIN | | 07/01 | W/ADMIN | W/ADMIN |
| 08/01 | | W/ADMIN | 08/01 | W/ADMIN | | 08/01 | W/ADMIN | W/ADMIN |
| 09/01 | W/ADMIN | | 09/01 | W/ADMIN | | 09/01 | W/ADMIN | W/ADMIN |
| 10/01 | | W/ADMIN | 10/01 | W/ADMIN | | 10/01 | W/ADMIN | W/ADMIN |
| 11/01 | W/ADMIN | | 11/01 | W/ADMIN | | 11/01 | W/ADMIN | W/ADMIN |
| 12/01 | W/ADMIN | W/ADMIN | 12/01 | W/ADMIN | | 12/01 | W/ADMIN | W/ADMIN |
| | | | | | | | | |
| DATE | CASES | AMOUNT | DATE | CASES | <u>AMOUNT</u> | DATE | CASES | AMOUNT |
| DENSMC | | | SAWYER S | NELL | | BALLARD PARK | | |
| 01/01 | NO EXIS | NO EXIS | 01/01 | NO INFO | NO INFO | 01/01 | W/ADMIN | W/ADMIN |
| 02/01 | NO EXIS | NO EXIS | 02/01 | NO INFO | NO INFO | 02/01 | W/ADMIN | W/ADMIN |
| 03/01 | NO EXIS | NO EXIS | 03/01 | NO INFO | NO INFO | 03/01 | W/ADMIN | W/ADMIN |
| 04/01 | NO EXIS | NO EXIS | 04/01 | NO INFO | NO INFO | 04/01 | W/ADMIN | W/ADMIN |
| 05/01 | NO EXIS | NO EXIS | 05/01 | NO INFO | NO INFO | 05/01 | W/ADMIN | W/ADMIN |
| 06/01 | NO EXIS | NO EXIS | 06/01 | NO INFO | NO INFO | 06/01 | W/ADMIN | W/ADMIN |
| 07/01 | NO EXIS | NO EXIS | 07/01 | NO INFO | NO INFO | 07/01 | W/ADMIN | W/ADMIN |
| 08/01 | NO EXIS | NO EXIS | 08/01 | NO INFO | NO INFO | 08/01 | W/ADMIN | W/ADMIN |
| 09/01 | NO EXIS | NO EXIS | 09/01 | NO INFO | NO INFO | 09/01 | W/ADMIN | W/ADMIN |
| 10/01 | NO EXIS | NO EXIS | 10/01 | NO INFO | NO INFO | 10/01 | W/ADMIN | W/ADMIN |
| 11/01 | NO EXIS | NO EXIS | 11/01 | NO INFO | NO INFO | 11/01 | W/ADMIN | W/ADMIN |
| 12/01 | NO EXIS | NO EXIS | 12/01 | NO INFO | NO INFO | 12/01 | W/ADMIN | W/ADMIN |
| | | | | | | | | |
| | | | | | | | | |
| DATE | CASES | AMOUNT | DATE | CASES | <u>AMOUNT</u> | DATE | CASES | AMOUNT |
| NW DIST | | | NE DISTRI | | | MAHONEY PARK | | |
| 01/01 | . W/ADMIN | | 01/01 | W/ADMIN | W/ADMIN | 01/01 | NO INFO | NO INFO |
| 02/01 | W/ADMIN | | 02/01 | W/ADMIN | | 02/01 | NO INFO | NO INFO |
| 03/01 | W/ADMIN | | 03/01 | W/ADMIN | | 03/01 | NO INFO | NO INFO |
| 04/01 | W/ADMIN | W/ADMIN | 04/01 | W/ADMIN | W/ADMIN | 04/01 | NO INFO | NO INFO |

NW

NE

| MAHONEY | PARK |
|---------|------|
|---------|------|

| 05/01 | W/ADMIN | W/ADMIN | 05/01 | W/ADMIN | W/ADMIN | 05/01 | NO INFO | NO INFO |
|-------|---------|---------|-------|---------|---------|-------|---------|---------|
| 06/01 | W/ADMIN | W/ADMIN | 06/01 | W/ADMIN | W/ADMIN | 06/01 | NO INFO | NO INFO |
| 07/01 | W/ADMIN | W/ADMIN | 07/01 | W/ADMIN | W/ADMIN | 07/01 | NO INFO | NO INFO |
| 08/01 | W/ADMIN | W/ADMIN | 08/01 | W/ADMIN | W/ADMIN | 08/01 | NO INFO | NO INFO |
| 09/01 | W/ADMIN | W/ADMIN | 09/01 | W/ADMIN | W/ADMIN | 09/01 | NO INFO | NO INFO |
| 10/01 | W/ADMIN | W/ADMIN | 10/01 | W/ADMIN | W/ADMIN | 10/01 | NO INFO | NO INFO |
| 11/01 | W/ADMIN | W/ADMIN | 11/01 | W/ADMIN | W/ADMIN | 11/01 | NO INFO | NO INFO |
| 12/01 | W/ADMIN | W/ADMIN | 12/01 | W/ADMIN | W/ADMIN | 12/01 | NO INFO | NO INFO |

Papsi 2001

| <u>DATE</u> | CASES | AMOUNT | DATE | CASES | AMOUNT | DATE | CASES | AMOUNT |
|-------------|-----------|-------------------|----------------|---------|---------------|-----------------|---------|---------------|
| 01/01 | IGHTS POC | | STAR CITY | | 01 0055 | IRVINGDALE POOL | 01.0055 | 01 0055 |
| 01/01 | CLOSED | CLOSED CLOSED | 01/01 | CLOSED | CLOSED | 01/01 | CLOSED | CLOSED |
| 02/01 | CLOSED | CLOSED | 02/01 | CLOSED | CLOSED | 02/01 | CLOSED | CLOSED |
| 04/01 | CLOSED | CLOSED | 03/01 | CLOSED | | 03/01 | CLOSED | CLOSED |
| 04/01 | 45 | \$215.16 | 04/01 | CLOSED | CLOSED | 04/01 | CLOSED | CLOSED |
| 06/01 | 43 42 | \$210.16 | 05/01 06/01 | CLOSED | CLOSED | 05/01 | 43 | \$203.15 |
| 07/01 | 71 | \$336.19 | 07/01 | 65 | \$309.06 | 06/01 | 143 | \$680.56 |
| 08/01 | 25 | \$118.57 | | 593 | \$2,822.68 | 07/01 | 178 | \$846.49 |
| 09/01 | 39 | \$187.21 | 08/01 | 642 | \$3,055.63 | | 83 | \$395.30 |
| 10/01 | CLOSED | φ107.21 CLOSED | 09/01 | 372 | \$1,770.55 | 09/01 | 43 | \$203.17 |
| 11/01 | CLOSED | CLOSED | 10/01 | CLOSED | CLOSED | 10/01 | CLOSED | CLOSED |
| 12/01 | CLOSED | CLOSED | 11/01 | CLOSED | CLOSED | 11/01 | CLOSED | CLOSED |
| 12/01 | CLUSED | CLUSED | 12/01 | CLOSED | CLOSED | 12/01 | CLOSED | CLOSED |
| DATE | CASES | AMOUNT | DATE | CASES | AMOUNT | DATE | CASES | AMOUNT |
| BELMONT | | MINOUNT | MEADOW I | | AMOUNT | EDEN POOL | | AMOUNT |
| 01/01 | CLOSED | CLOSED | 01/01 | CLOSED | CLOSED | 01/01 | CLOSED | CLOSED |
| 02/01 | CLOSED | CLOSED | 02/01 | CLOSED | CLOSED | 02/01 | CLOSED | CLOSED |
| 03/01 | CLOSED | CLOSED | 03/01 | CLOSED | CLOSED | 03/01 | CLOSED | CLOSED |
| 04/01 | | CLOSED | 04/01 | CLOSED | CLOSED | 04/01 | CLOSED | CLOSED |
| 05/01 | 33 | \$156.67 | 05/01 | 39 | \$186.62 | | 51 | \$241.36 |
| 06/01 | 106 | \$505.20 | 06/01 | 63 | \$301.42 | | 96 | \$457.23 |
| 07/01 | 78 | \$371.15 | 07/01 | 65 | \$307.49 | 07/01 | 112 | \$531.88 |
| 08/01 | 147 | \$697.97 | 08/01 | 54 | \$255.33 | 08/01 | 49 | \$233.02 |
| 09/01 | 126 | \$600.58 | 09/01 | 21 | \$97.30 | | 72 | \$340.50 |
| 10/01 | CLOSED | CLOSED | 10/01 | CLOSED | CLOSED | 10/01 | CLOSED | CLOSED |
| 11/01 | CLOSED | CLOSED | 11/01 | CLOSED | CLOSED | 11/01 | CLOSED | CLOSED |
| 12/01 | CLOSED | CLOSED | 12/01 | CLOSED | CLOSED | 12/01 | CLOSED | CLOSED |
| | | 0_0_0 | .2,0 . | 0_00_0 | 020022 | 12/01 | 020025 | 02002 |
| 3 | | | | | | | | |
| | CASES | AMOUNT | | CASES | AMOUNT | | CASES | <u>AMOUNT</u> |
| KUKLIN PO | DOL | | LEWIS FIE | LDS | | UNI POOL | | |
| 01/01 | CLOSED | CLOSED | 01/01 | NO INFO | NO INFO | 01/01 | CLOSED | CLOSED |
| 02/01 | CLOSED | CLOSED | 02/01 | NO INFO | NO INFO | 02/01 | CLOSED | CLOSED |
| 03/01 | . CLOSED | CLOSED | 03/01 | NO INFO | NO INFO | 03/01 | CLOSED | CLOSED |
| 04/01 | CLOSED | CLOSED | 04/01 | NO INFO | NO INFO | . 04/01 | CLOSED | CLOSED |

| Kuhlan | | | | H | | CLOSED CLOSED CLOSED CLOSED CLOSED CLOSED | | |
|--------|--------|----------|-------|---------|---------|-------------------------------------------------|------------|------|
| 05/01 | 28 | \$131.68 | 05/01 | NO INFO | NO INFO | 05/01 | CLOSED CLO | OSED |
| 06/01 | 75 | \$358.65 | 06/01 | NO INFO | NO INFO | 06/01 | CLOSED CLO | OSED |
| 07/01 | 36 | \$170.38 | 07/01 | NO INFO | NO INFO | 07/01 | CLOSED CLO | OSED |
| 08/01 | 28 | \$133.24 | 08/01 | NO INFO | NO INFO | 08/01 | CLOSED CLO | OSED |
| 09/01 | 17 | \$78.72 | 09/01 | NO INFO | NO INFO | 09/01 | CLOSED CLO | OSED |
| 10/01 | CLOSED | CLOSED | 10/01 | NO INFO | NO INFO | 10/01 | CLOSED CLO | OSED |
| 11/01 | CLOSED | CLOSED | 11/01 | NO INFO | | 11/01 | | OSED |

NO INFO NO INFO

12/01

CLOSED CLOSED

12/01

12/01

CLOSED CLOSED

Pepsi 1999 (4.76 average case)

| <u>DATE</u> ADMINISTRATION | <u>CASES</u> I OFFICE | AMOUNT | <u>DATE</u> AIRPARK REC | CASES | <u>AMOUNT</u> | <u>DATE</u> AULD REC | CASES | AMOUNT |
|-------------------------------|--------------------------|---------------|----------------------------|---------|---------------|-------------------------|---------|---------------|
| | NO INFO | NO INFO | 1/31/1999 | NO INFO | NO INFO | 1/31/1999 | NO INFO | NO INFO |
| 02/28/99 | 3 | \$28.45 | 02/28/99 | 49 | | 02/28/99 | 15 | \$108.22 |
| 03/30/99 | 8 | \$28.35 | 03/30/99 | 48 | \$338.10 | 03/30/99 | 9 | \$86.87 |
| 04/29/99 | 8.5 | \$40.50 | 04/29/99 | 90 | \$429.40 | 04/29/99 | 40 | \$191.92 |
| 05/31/99 | 4 | \$18.57 | 05/31/99 | 66 | \$313.82 | 05/31/99 | 24 | \$114.50 |
| 06/30/99 | 12 | \$57.25 | 06/30/99 | 54 | \$256.56 | 06/30/99 | 19 | \$90.00 |
| 07/31/99 | 13 | \$62.50 | 07/31/99 | 37 | \$174.87 | 07/31/99 | 45 | \$214.47 |
| 08/31/99 | 13 | \$63.00 | 08/31/99 | 50 | \$238.58 | 08/31/99 | 40 | \$192.67 |
| 09/30/99 | 13 | \$61.40 | 09/30/99 | 24 | \$112.70 | 09/30/99 | 29 | \$138.65 |
| 10/31/99 | 12 | \$58.00 | 10/31/99 | 50 | \$239.42 | 10/31/99 | 27 | \$128.74 |
| 11/30/99 | 12 | \$57.33 | 11/30/99 | 44 | \$208.20 | 11/30/99 | 44 | \$208.63 |
| 12/31/1999 | 8 | \$40.00 | 12/31/1999 | 25 | \$119.11 | 12/31/099 | 17 | \$83.18 |
| DATE | CASES | AMOUNT | DATE | CASES | <u>AMOUNT</u> | DATE | CASES | AMOUNT |
| BELMONT REC | | | CALVERT REC | | | EASTERDAY REC | | |
| | NO INFO | NO INFO | 1/31/1999 | NO INFO | NO INFO | 1/31/1999 | NO INFO | NO INFO |
| 02/28/99 | 55 | \$419.95 | 02/28/99 | 44 | \$351.19 | 02/28/99 | 16 | \$163.65 |
| 03/30/99 | 66 | \$481.85 | 03/30/99 | 48 | \$325.27 | 03/30/99 | 17 | \$147.37 |
| 04/29/99 | 125 | \$593.77 | 04/29/99 | 96 | \$457.12 | 04/29/99 | 51 | \$243.05 |
| 05/31/99 | 116 | \$549.98 | 05/31/99 | 78 | \$370.45 | 05/31/99 | 33 | \$155.10 |
| 06/30/99 | 96 | \$458.73 | 06/30/99 | 68 | \$321.37 | 06/30/99 | 33 | \$156.92 |
| 07/31/99 | 50 | \$239.08 | 07/31/99 | . 78 | \$371.84 | 07/31/99 | 29 | \$136.46 |
| 08/31/99 | 112 | \$534.55 | 08/31/99 | 75 | \$356.04 | 08/31/99 | 24 | \$112.68 |
| 09/30/99 | 75 | \$355.48 | 09/30/99 | 78 | \$373.57 | 09/30/99 | 38 | \$183.03 |
| 10/31/99 | 95 | \$709.49 | 10/31/99 | 83 | \$396.65 | 10/31/99 | 52 | \$248.93 |
| 11/30/99 | 116 | \$554.48 | 11/30/99 | 72 | \$344.96 | 11/30/99 | 35 | \$164.81 |
| 12/31/99 | 65 | \$311.50 | 12/31/99 | 60 | \$287.17 | 12/31/99 | 32 | \$152.13 |
| | CASES | AMOUNT | <u>DATE</u> | CASES | AMOUNT | <u>DATE</u> | CASES | AMOUNT |
| F STREET REC | | | INDOOR PLYGRE |) | | IRVING REC | | |
| 1/31/1999 | NO INFO | NO INFO | 1/31/1999 | NO INFO | NO INFO | 1/31/1999 | NO INFO | NO INFO |
| 02/28/99 | 7 | \$31.62 | 02/28/99 | 22 | | 02/28/99 | 38 | \$226.40 |
| 03/30/99 | 8 | \$60.50 | 03/30/99 | 40 | | 03/30/99 | 39 | \$224.02 |
| 04/29/99 | 8 | \$36.00 | 04/29/99 | 52 | | 04/29/99 | 60 | \$283.92 |
| 05/31/99 | 15 | \$69.90 | 05/31/99 | 48 | · | 05/31/99 | 40 | \$190.65 |
| 06/30/99 | 15 | \$72.11 | 06/30/99 | 25 | · · | 06/30/99 | 42 | \$200.50 |

Ind Ply (cont) F.St (cont) lrung Rec. (cont 07/31/99 \$84.81 18 07/31/99 \$227.50 48 07/31/99 68 \$323.16 08/31/99 25 \$117.55 08/31/99 43 \$203.04 08/31/99 83 \$392.81 09/30/99 16 \$78.09 09/30/99 36 \$171.94 09/30/99 99 \$469.02 10/31/99 15 \$72.11 10/31/99 44 \$207.05 10/31/99 78 \$372.22 11/30/99 14 \$68.40 11/30/99 40 \$190.59 11/30/99 71 \$336.26 12/31/99 14 \$67.56 12/31/99 38 \$182.11 63

12/31/99

\$298.11

. Pepsi 1999 (4.76 carerage case)

| <u>DATE</u> CENTRAL | CASES | AMOUNT | , | <u>DATE</u> CARPENT | CASES | AMOUNT | <u>DATE</u> | CASES | AMOUNT |
|------------------------|---------|------------------|---|------------------------|----------|----------|-------------------------|----------|---------|
| 1/31/1999 | 13 | \$60.11 | | 1/31/1999 | NO INFO | NO INFO | SE DISTRIC 1/31/1999 | NO INFO | NO INFO |
| 02/28/99 | 14 | | | 02/28/99 | 4 | | 02/28/99 | NO INFO | |
| 03/30/99 | 11 | | | 03/30/99 | 6 | | 03/30/99 | 13 | |
| 04/29/99 | 8 | • | | 04/29/99 | 13 | | 04/29/99 | 1 C | |
| 05/31/99 | 4 | | | 05/31/99 | 25 | • | 05/31/99 | | |
| 06/30/99 | 5 | • | | 06/30/99 | 20 | | 06/30/99 | 13 | |
| 07/31/99 | 5 | | | 07/31/99 | NO INFO | NO INFO | 07/31/99 | NO INFO | NO INFO |
| 08/31/99 | 5 | | | 08/31/99 | NO INFO | NO INFO | 08/31/99 | NO INFO | NO INFO |
| 09/30/99 | 5 | | | 09/30/99 | NO INFO | NO INFO | 09/30/99 | NO INFO | NO INFO |
| 10/31/99 | 5 | | | 10/31/99 | NO INFO | NO INFO | 10/31/99 | NO INFO | NO INFO |
| 11/30/99 | 5 | | | 11/30/99 | NO INFO | NO INFO | 11/30/99 | NO INFO | NO INFO |
| 12/31/99 | 4 | • | | 12/31/99 | NO INFO | NO INFO | 12/31/99 | NO INFO | NO INFO |
| . = , 3 . , 3 0 | • | Ψ10.20 | | 12/01/00 | NO INI O | NO INI O | 12/31/99 | NO MILO | NO INFO |
| DATE | CASES | AMOUNT | | DATE | CASES | AMOUNT | DATE | CASES | AMOUNT |
| DENSMOF | | <u> zanooivi</u> | 9 | SAWYER S | | AMOUNT | BALLARD PAR | | AWOUNT |
| 1/31/1999 | NO EXIS | NO EXIS | | 1/31/1999 | NO INFO | NO INFO | 1/31/1999 | NO INFO | NO INFO |
| 02/28/99 | NO EXIS | NO EXIS | | 02/28/99 | NO INFO | NO INFO | 02/28/99 | 10 III 0 | |
| 03/30/99 | NO EXIS | NO EXIS | | 03/30/99 | NO INFO | NO INFO | 03/30/99 | 8 | |
| 04/29/99 | NO EXIS | NO EXIS | | 04/29/99 | NO INFO | NO INFO | 04/29/99 | NO INFO | NO INFO |
| 05/31/99 | NO EXIS | NO EXIS | | 05/31/99 | NO INFO | NO INFO | 05/31/99 | 4 | |
| 06/30/99 | NO EXIS | NO EXIS | | 06/30/99 | NO INFO | NO INFO | 06/30/99 | 1 | |
| 07/31/99 | NO EXIS | NO EXIS | | 07/31/99 | NO INFO | NO INFO | 07/31/99 | 13.5 | |
| 08/31/99 | NO EXIS | NO EXIS | | 08/31/99 | NO INFO | NO INFO | 08/31/99 | 14.5 | |
| 09/30/99 | NO EXIS | NO EXIS | | 09/30/99 | NO INFO | NO INFO | 09/30/99 | 12 | |
| 10/31/99 | NO EXIS | NO EXIS | | 10/31/99 | NO INFO | NO INFO | 10/31/99 | NO INFO | NO INFO |
| 11/30/99 | NO EXIS | NO EXIS | | 11/30/99 | NO INFO | NO INFO | 11/30/99 | NO INFO | NO INFO |
| 12/31/99 | NO EXIS | NO EXIS | | 12/31/99 | NO INFO | NO INFO | 12/31/99 | NO INFO | NO INFO |
| | | | | | | | | | |
| | | | | | • | | | | |
| DATE | CASES | AMOUNT | | DATE | CASES | AMOUNT | DATE | CASES | AMOUNT |
| NW DISTR | | | ľ | NE DISTRI | | | MAHONEY PAR | | |
| 1/31/1999 | 6 | \$30.12 | | 1/31/1999 | 3 | \$12.60 | 1/31/1999 | NO INFO | NO INFO |
| 02/28/99 | 6 | | | 02/28/99 | 3 | | 02/28/99 | NO INFO | NO INFO |
| 03/30/99 | 4 | \$27.87 | | 03/30/99 | . 3 | | 03/30/99 | NO INFO | NO INFO |
| 04/29/99 | 10 | \$46.00 | | 04/29/99 | . 3 | | 04/29/99 | NO INFO | NO INFO |

| · NW | Dist(W | ont) | | NEDV | ot(cont) |) | Mahanay PK (car) NO INFO | | |
|----------|--------|---------|----------|------|----------|----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|--|
| 05/31/99 | 6 | \$30.25 | 05/31/99 | 6 | \$30.25 | 05/31/99 | NO INFO | NO INFO | |
| 06/30/99 | . 7 | \$35.16 | 06/30/99 | 5 | \$25.75 | 06/30/99 | NO INFO | NO INFO | |
| 07/31/99 | 8 | \$40.11 | 07/31/99 | 6 | \$28.90 | 07/31/99 | NO INFO | NO INFO | |
| 08/31/99 | 11 | \$52.36 | 08/31/99 | 7 | \$32.60 | 08/31/99 | NO INFO | NO INFO | |
| 09/30/99 | 11 | \$50.50 | 09/30/99 | 7 | \$31.65 | 09/30/99 | NO INFO | NO INFO | |
| 10/31/99 | 8 | \$40.12 | 10/31/99 | 7 | \$32.11 | 10/31/99 | NO INFO | NO INFO | |
| 11/30/99 | 8 | \$39.50 | 11/30/99 | 7 | \$30.11 | 11/30/99 | NO INFO | NO INFO | |
| 12/31/99 | 6 | \$30.25 | 12/31/99 | 5 | \$21.50 | 12/31/99 | NO INFO | NO INFO | |

Pepsi 1999 (4.76 ave. Per case)

| <u>DATE</u> SW DISTRICT | CASES | AMOUNT | <u>DATE</u> HIGHLANE | CASES | AMOUNT | <u>DATE</u> HOLMES BALLFIELD | CASES | AMOUNT |
|----------------------------|-------|---------------|-------------------------|---------|---------|---------------------------------|--------|---------------|
| 1/31/1999 | 9 | \$41.11 | 1/31/1999 | NO INFO | NO INFO | 1/31/1999 | NONE | NONE |
| 02/28/99 | 9 | \$42.80 | 02/28/99 | NO INFO | NO INFO | 02/28/99 | NONE | NONE |
| 03/30/99 | 8 | \$40.11 | 03/30/99 | NO INFO | NO INFO | 03/30/99 | NONE | NONE |
| 04/29/99 | 8 | \$38.60 | 04/29/99 | NO INFO | NO INFO | 04/29/99 | 19 | \$88.40 |
| 05/31/99 | 8 | \$39.40 | 05/31/99 | NO INFO | NO INFO | 05/31/99 | 19 | \$91.12 |
| 06/30/99 | 11 | \$50.11 | 06/30/99 | NO INFO | NO INFO | 06/30/99 | 46 | \$218.10 |
| 07/31/99 | 11 | \$52.36 | 07/31/99 | NO INFO | NO INFO | 07/31/99 | 44 | \$211.40 |
| 08/31/99 | 11 | \$53.50 | 08/31/99 | NO INFO | NO INFO | 08/31/99 | 39 | \$189.50 |
| 09/30/99 | 10 | \$48.99 | 09/30/99 | NO INFO | NO INFO | 09/30/99 | 21 | \$100.50 |
| 10/31/99 | 11 | \$50.00 | 10/31/99 | NO INFO | NO INFO | 10/31/99 | NONE | NONE |
| 11/30/99 | 10 | \$47.89 | 11/30/99 | NO INFO | NO INFO | 11/30/99 | NONE | NONE |
| 12/31/99 | 7 | \$32.11 | 12/31/99 | NO INFO | NO INFO | 12/31/99 | NONE | NONE |
| | | 40= | 12,01,00 | | | .2/01/00 | | |
| DATE (| CASES | AMOUNT | DATE | CASES | AMOUNT | DATE | CASES | AMOUNT |
| MAHONEY GO | | | HOLMES (| | | HIGHLAND GOLF | | |
| 1/31/1999 | 2 | \$9.89 | 1/31/1999 | 3 | \$15.02 | 1/31/1999 | 4 | \$20.11 |
| 02/28/99 | 2 | \$10.67 | 02/28/99 | 1 | \$16.86 | 02/28/99 | 4 | \$25.95 |
| 03/30/99 | 3 | \$23.62 | 03/30/99 | 3 | \$18.95 | 03/30/99 | 3 | \$17.62 |
| 04/29/99 | 4 | \$18.00 | 04/29/99 | 2 | \$10.75 | 04/29/99 | 8 | \$37.87 |
| 05/31/99 | 1.5 | \$6.50 | 05/31/99 | 6 | \$29.37 | 05/31/99 | 11 | \$53.42 |
| 06/30/99 | 2.5 | \$12.14 | 06/30/99 | 8 | \$36.32 | 06/30/99 | 11 | \$51.50 |
| 07/31/99 | . 2 | \$11.11 | 07/31/99 | 7 | \$33.25 | 07/31/99 | 10 | \$47.00 |
| 08/31/99 | 2 | \$8.36 | 08/31/99 | 7 | \$32.11 | 08/31/99 | 10 | \$48.50 |
| 09/30/99 | 2 | \$9.11 | 09/30/99 | 6 | \$30.15 | 09/30/99 | 6 | \$30.11 |
| 10/31/99 | 2 | \$8.14 | 10/31/99 | 6 | \$29.65 | 10/31/99 | 7 | \$32.52 |
| 11/30/99 | 2 | \$8.44 | 11/30/99 | 5 | \$25.65 | 11/30/99 | 7 | \$32.52 |
| 12/31/99 | 1.5 | \$6.50 | 12/31/99 | 3 | \$20.11 | 12/31/99 | 4 | \$20.85 |
| | | | | | | | | |
| <u>DATE</u> | CASES | <u>AMOUNT</u> | DATE | CASES | AMOUNT | DATE | CASES | <u>AMOUNT</u> |
| PIONEER GOL | F | | HIGHLAND | OS POOL | | BALLARD POOL | • | |
| 1/31/1999 | 6 | \$28.50 | 1/31/1999 | NONEXIS | NONEXIS | 1/31/1999 | CLOSED | CLOSED |
| 02/28/99 | 6 | \$30.00 | 02/28/99 | NONEXIS | NONEXIS | 02/28/99 | CLOSED | CLOSED |
| 03/30/99 | 9 | \$42.11 | 03/30/99 | NONEXIS | NONEXIS | 03/30/99 | CLOSED | CLOSED |
| 04/29/99 | 8 | \$40.12 | 04/29/99 | NONEXIS | NONEXIS | 04/29/99 | CLOSED | CLOSED |
| 05/31/99 | . 11 | \$50.87 | 05/31/99 | NONEXIS | NONEXIS | 05/31/99 | 126 | \$601.01 |

| Pw | 604 | (cent) | | Highland Po | ol (but) | Bül | land F | out (and) |
|----------|-----|---------|----------|-----------------|----------|--------|----------|-----------|
| 06/30/99 | 11 | \$52.50 | 06/30/99 | NONEXIS NONEXIS | 06/30/99 | 129 | \$612.53 | |
| 07/31/99 | 11 | \$53.67 | 07/31/99 | NONEXIS NONEXIS | 07/31/99 | 156 | \$742.31 | |
| 08/31/99 | 12 | \$57.88 | 08/31/99 | NONEXIS NONEXIS | 08/31/99 | 166 | \$789.89 | |
| 09/30/99 | 8 | \$40.20 | 09/30/99 | NONEXIS NONEXIS | 09/30/99 | 144.5 | \$687.99 | |
| 10/31/99 | 6 | \$30.00 | 10/31/99 | NONEXIS NONEXIS | 10/31/99 | CLOSED | CLOSED | |
| 11/30/99 | 6 | \$28.50 | 11/30/99 | NONEXIS NONEXIS | 11/30/99 | CLOSED | CLOSED | |
| 12/31/99 | 5 | \$25.65 | 12/31/99 | NONEXIS NONEXIS | 12/31/99 | CLOSED | CLOSED | |

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Papai 1999 (4,76 ave aux)

| DATE | · CASES | AMOUNT | * * | DATE | CASES | AMOUNT | 151 (1) (5) | DATE | CASES | AMOUNT |
|-----------------------|--------------|------------------|-----|------------------------|------------------|------------------|-------------|------------------------|---------|---------------------------|
| ARNOLD H 1/31/1999 | CLOSED | | | STAR CITY | | 01 0055 | IRVINGDA | ALE POOL | 01.0055 | 01 0055 |
| 02/28/99 | CLOSED | CLOSED CLOSED | | 1/31/1999 02/28/99 | CLOSED | CLOSED | | 1/31/1999 | CLOSED | CLOSED |
| 03/30/99 | CLOSED | CLOSED | | 03/30/99 | CLOSED CLOSED | CLOSED | | 02/28/99 | CLOSED | CLOSED CLOSED |
| 03/30/99 | CLOSED | CLOSED | | 03/30/99 | CLOSED | CLOSED CLOSED | | 03/30/99 04/29/99 | CLOSED | CLOSED |
| 05/31/99 | 21 | \$100.12 | | 05/31/99 | CLOSED | CLOSED | | | 84 | \$400.50 |
| 06/30/99 | 50 | | | 06/30/99 | CLOSED | | | 05/31/99 | | |
| 07/31/99 | 103 | | | 07/31/99 | CLOSED | CLOSED | | 06/30/99 | 100 | \$756.60 \$811.56 |
| 08/31/99 | 103 | | | | | | | 07/31/99 | 170.5 | |
| 09/30/99 | 41 | | | 08/31/99 | CLOSED | CLOSED | | 08/31/99 | | \$1,119.90 |
| 10/30/99 | CLOSED | \$193.29 | | 09/30/99 | CLOSED | CLOSED | | 09/30/99 | 93 | \$444.29 CLOSED |
| 11/30/1999 | CLOSED | CLOSED | | 10/30/99 11/30/1999 | CLOSED | CLOSED CLOSED | | 10/30/99 11/30/1999 | CLOSED | CLOSED |
| 12/31/1999 | | CLOSED | | 12/31/1999 | | CLOSED | | 12/31/1999 | | CLOSED |
| 12/31/1999 | CLOSED | CLOSED | | 12/31/1999 | CLOSED | CLOSED | | 12/31/1999 | CLUSED | CLUSED |
| DATE | CASES | AMOUNT | | DATE | CASES | AMOUNT | | DATE | CASES | AMOUNT |
| BELMONT | POOL | | | MEADOW H | | | | EDEN POOL | | - |
| 1/31/1999 | CLOSED | CLOSED | | 1/31/1999 | CLOSED | CLOSED | | 1/31/1999 | CLOSED | CLOSED |
| 02/28/99 | CLOSED | CLOSED | | 02/28/99 | CLOSED | CLOSED | | 02/28/99 | CLOSED | CLOSED |
| 03/30/99 | CLOSED | CLOSED | | 03/30/99 | CLOSED | CLOSED | | 03/30/99 | CLOSED | CLOSED |
| 04/29/99 | CLOSED | CLOSED | | 04/29/99 | CLOSED | CLOSED | | 04/29/99 | CLOSED | CLOSED |
| 05/31/99 | 42 | \$200.67 | | 05/31/99 | 45 | \$212.50 | | 05/31/99 | 45 | \$212.65 |
| 06/30/99 | 106 | \$505.00 | | 06/30/99 | 103 | \$490.80 | | 06/30/99 | 157 | \$750.12 |
| 07/31/99 | 146 | \$694.07 | | 07/31/99 | 108 | \$512.50 | | 07/31/99 | 171 | \$812.70 |
| 08/31/99 | 43 | \$206.83 | | 08/31/99 | 136 | \$647.16 | | 08/31/99 | 209 | \$995.59 |
| 09/30/99 | 38 | \$180.20 | | 09/30/99 | 51 | \$241.25 | | 09/30/99 | 100 | \$476.37 |
| 10/30/99 | CLOSED | CLOSED | | 10/30/99 | CLOSED | CLOSED | | 10/30/99 | CLOSED | CLOSED |
| 11/30/1999 | CLOSED | CLOSED | | 11/30/1999 | CLOSED | CLOSED | | 11/30/1999 | CLOSED | CLOSED |
| 12/31/99 | CLOSED | CLOSED | | 12/31/99 | CLOSED | CLOSED | | 12/31/99 | CLOSED | CLOSED |
| | | | | | | • | | | | |
| | | | | | | | | | | |
| | <u>CASES</u> | <u>AMOUNT</u> | | | CASES | <u>AMOUNT</u> | | | CASES | <u>AMOUNT</u> |
| KUKLIN PC | | | | LEWIS FIEL | | | | UNI POOL | | |
| 1/31/1999 | CLOSED | CLOSED | | 1/31/1999 | NO INFO | NO INFO | | 1/31/1999 | CLOSED | CLOSED |
| 02/28/99 | CLOSED | CLOSED | | 02/28/99 | NO INFO | NO INFO | | 02/28/99 | CLOSED | CLOSED |
| 03/30/99 | CLOSED | CLOSED | | 03/30/99 | NO INFO | NO INFO | | 03/30/99 | CLOSED | CLOSED |
| 04/29/99 | CLOSED | CLOSED | | 04/29/99 | NO INFO | NO INFO | | 04/29/99 | CLOSED | CLOSED |

| · Ku | hlin P | tel (unt) | | JUUG | Folds | | Uni | lool |
|----------|--------|-----------|----------|---------|---------|----------|--------|----------|
| 05/31/99 | 33 | \$156.65 | 05/31/99 | NO INFO | NO INFO | 05/31/99 | 21 | \$101.20 |
| 06/30/99 | 45 | \$212.00 | 06/30/99 | NO INFO | NO INFO | 06/30/99 | 118 | \$562.36 |
| 07/31/99 | 82 | \$390.12 | 07/31/99 | NO INFO | NO INFO | 07/31/99 | 145 | \$688.11 |
| 08/31/99 | 92 | \$438.25 | 08/31/99 | NO INFO | NO INFO | 08/31/99 | 40 | \$191.88 |
| 09/30/99 | 30 | \$144.96 | 09/30/99 | NO INFO | NO INFO | 09/30/99 | 20 | \$95.93 |
| 10/30/99 | CLOSED | CLOSED | 10/30/99 | NO INFO | NO INFO | 10/30/99 | CLOSED | CLOSED |

11/30/1999 NO INFO NO INFO

12/31/1999 NO INFO NO INFO

11/30/1999 CLOSED CLOSED

12/31/1999 CLOSED CLOSED

11/30/1999 CLOSED CLOSED

12/31/1999 CLOSED CLOSED